



EDA Meeting Agenda
Tuesday, December 7, 2021 7:00
PM Green Isle City Hall

1. Call Meeting to Order
2. Pledge of Allegiance
3. Approve/deny December 7, 2021 agenda
4. Approve/deny November 2, 2021 minutes
5. Bills & Communication: RLF Balance \$_____
6. Monthly Reports/Updates:
Mayor's Report
Council Liaison Report:
Mark Wentzlaff
Diane Brown
7. Old Business:
A) City website
B) Pattison Company
8. New Business:
A) Approve/Deny listing contract with John Behnke

9. Board and Director Comments

10. Adjournment



EDA Meeting Minutes

Tuesday, November 2, 2021 7:00 PM

Green Isle City Hall

1. Call Meeting to Order -meeting with order at 7:00 PM by President Scott Vos.

Present: Scott Vos, Mark Miller, Mark Wentzlaff, Jason Mackenthun, Denise Schuft, Vic Schwartz, Diane Brown, Mayor Joe Kreger

Staff Present: EDA Director Amy Newsom

2. Pledge of Allegiance – All stood for the Pledge of Allegiance.

3. Approve/deny November 2, 2021 agenda - Motion by Schuft to approve the November 2nd 2021 agenda second by Schwartz. Motion carried

4. Approve/deny October 5, 2021 minutes - motion by Schuft to approve the October 5th 2021 EDA minutes second by Schwartz. Motion carried.

5. Bills & Communication: RLF Balance \$6,219.52

6. Monthly Reports/Updates:

Mayor's Report - Mayor Kreger reported 23 new home building permits.

Council Liaison Report:

Mark Wentzlaff - Wentzlaff reported that they are still looking at a compost site there are many things that need to be worked out. Wentzlaff asked Newsom if there are any grants available for compost site, Newsom thought here were and said she would look into it.

Diane Brown - Brown reported that the veteran's park is on stage two they have statutes of fire. Police, EMS, military, the committee plans to discuss 2022 to see what is happening next.

7. Old Business:

A) Safe Routes to School Program Update- Newsom reported that Mangis is moving forward with the safe routes to school grant he had some issues with Honey Burg at the Green Isle Community School but he has still submitted the letter of intent and should know by mid-November if he can move forward with applying for the safe routes to school grant.

B) Copperwood - President Scott Voss reviewed the proposal from Copperwood real estate which suggests pricing the lots at \$1.50 per square foot. that would put the lights at about \$180,000. Newsom also spoke with realtor John Behnke and would like to get a proposal from him as well. Consensus of the council was to move forward with contacting John Behnke as he is familiar with the area and has sold some homes in Green Isle.

8. New Business:

A) Discussion on updating City website - Newsom presented three options to upgrade the city of Green Isle website one would be to do it on their own through a Wix website there are many different options, but we need someone with the time to do the work if we'll do it through a Wix website. Second option was to go with Vivid Image that's the same company that the city of Arlington uses green all could do an initial sit down with vivid image to come up with a concept for the website for \$500. The third option was to go with Revize, this is the company that Sibley County uses. Vivid Image was the only company that would offer up to five email addresses to go along with the website. Consensus of the EDA was to move forward with an initial planning session with vivid image. Newsom will work with Crystal from Vivid Image to set that up preferably in the evening.

B) Discussion on Pattison Company – Newsom presented a report from planning and zoning administrator Phil Mangis which states that the Pattison

company is not zoned properly. There was some discussion it has not been identified who owns the land that Pattison company is currently on. Mayor Kreger will contact his representative from Pattison company to set up a meeting with Newsom, himself, and Pattison company. Consensus would be to move the Pattison company to the industrial park.

C) Consider reinstating commercial lots policy - Consensus to table until John Behnke comes to the EDA meeting.

9. Board and Director Comments - mayor Kreger would like to consider doing a sign program like the city of Arlington Newsom will talk to auditors AEM to see if the city of Green Isle could use some of their funds for a sign program.

10. Adjournment – Motion by Wentzlaff to adjourn the meeting at 7:48 pm, seconded by Miller. Motion carried.

EDA Director Amy Newsom

EDA President Scott Vos



**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

1. Date _____
2. Page 1 of _____ pages

3. **DEFINITIONS:** This Contract involves the property located at _____,
4. City of _____ **Green Isle** _____,
5. County of _____ **Sibley** _____, State of Minnesota, Zip Code _____ **55338** _____,
6. legally described as **Industrial Lots** _____ ("Property").
7. Seller is _____ ("Seller").
(e.g., individual(s), estate, trust, corporation, etc.)
8. Broker is _____ ("Broker").
(Real Estate Company Name)
9. This Contract starts on _____ **11/08/2021** _____, and ends at 11:59 p.m. on
10. _____ **11/08/2023** _____. This Contract terminates upon successful closing of the Property(ies) specified
11. in this Contract or expiration or cancellation of this Contract, whichever occurs first.
12. This Contract may only be canceled by written mutual agreement of the parties.
13. **PRICE:** Seller offers the Property for sale for the price of \$ _____ **49,900.00** _____, upon the following
14. terms: _____.

15. **LISTING:** Seller gives Broker the exclusive right to sell the Property. In exchange, Broker agrees to list and market
16. the Property for sale. Broker may place a "For Sale" sign and a lock box with keys on the Property, unless prohibited by
17. governing authority. Seller understands this Contract DOES NOT give Broker authority to rent or manage the Property.
18. Seller understands Broker may be a member of a Multiple Listing Service ("MLS"), and if Broker is a member of the
19. MLS, and where available, Broker may give information to the MLS concerning the Property. Broker may place
20. information on the Internet concerning the Property, including sold information (except as limited in the following MLS
21. Data Feed Options section). Upon final acceptance of a purchase agreement, Seller allows Broker to withdraw the
22. Property from the market. If Broker sells the Property, Broker may notify the MLS and member REALTORS® of the
23. price and terms of the sale. Seller acknowledges that neither Broker, the MLS, the Minnesota Association of
24. REALTORS®, nor any other broker is insuring Seller or occupant against theft, loss, or vandalism.

25. **MLS DATA FEED OPTIONS:**

26. **EXPLANATIONS AND DEFINITIONS:**

27. **"IDX site"** means a web site operated by a broker participating in the MLS on which the broker can advertise the
28. listings of other brokers in MLS, subject to certain MLS rules. The consumer visiting an IDX site is not required to
29. register on the site or to have a brokerage relationship with the broker displaying listings on the site.

30. **"Virtual office web site" ("VOW")** means a web site operated by a broker participating in the MLS that delivers
31. brokerage services to consumers over the world wide web. Visitors to a VOW are required to register on the site (with
32. their name and a real e-mail address) and enter a brokerage relationship with the broker operating the VOW. The
33. broker operating the VOW can then show the visiting customer/client nearly all of the information available to the
34. broker in MLS. The seller(s) of a listing has the right to opt out of certain kinds of data display under the MLS's VOW
35. policy. The MLS imposes various other rules and restrictions on VOWs.

36. For each of the following options, the MLS system automatically defaults to "Yes." Seller's instructions pertaining to
37. the Internet display of the MLS input data for the Property are as follows:

**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

38. Page 2

39. Property located at _____ Green Isle 55338
40. **Option 1. Listing display on the Internet.** If Seller selects "No," this listing will not be included in MLS data feeds
41. to Internet web sites that display property listing data, whether intended for advertising the Property or
42. providing online brokerage services (e.g., VOWs). Brokers participating in MLS can still disclose the listing
43. to customers/clients via other means, including e-mail, fax, mail, hand delivery, and orally.
44. Shall the Property listing be displayed on the Internet, including sold information? Yes No
45. Seller understands and acknowledges that if Seller has selected "No" for Option 1, consumers who
46. conduct searches for listings on the Internet will not see information about the Property in response to
47. their searches.
48. **If "No" was selected at Option 1, skip Options 2-4. If "Yes" was selected for Option 1, continue to Option 2.**
49. **Option 2. Listing address (house and unit numbers and street name) display on the Internet.** If Seller selects
50. "No," the address of the Property will be hidden on web sites receiving data feeds from MLS that result
51. in Internet listing display, whether intended for advertising the Property or providing online brokerage
52. services (e.g., VOWs). Brokers participating in MLS can still disclose the address to customers/clients
53. via other means, including e-mail, fax, mail, hand delivery, and orally.
54. Shall the listing address (house and unit numbers and street name) be displayed
55. on the Internet? Yes No
56. **Option 3. An automated valuation of the Property listing or a link to an automated valuation of it may be
57. displayed adjacent to the listing.** Some VOWs or IDX sites may provide an automated valuation model
58. ("AVM") function/service. An AVM uses statistical calculations to estimate the value of a property based
59. upon data from public records, MLS, and other sources, and incorporating certain assumptions. The
60. accuracy of AVMs has sometimes been criticized because they do not take into consideration all relevant
61. factors in valuing a property. Seller, by selecting "No," may prohibit display of an automated valuation of
62. his or her listing adjacent to the listing.
63. Shall an automatic valuation of the Property listing or a link to an automated
64. valuation be displayed adjacent to the listing? Yes No
65. **Option 4. Comments or reviews of the Property by persons other than the displaying broker may be displayed
66. with or attached as a link to the listing data of the Property.** Some VOWs or IDX sites may provide
67. functionality that permits the customers/clients using the VOW or IDX site to enter comments or reviews
68. with the listing or by hyperlink to such comments or reviews. Note that the broker displaying the listing
69. on his or her VOW or IDX site may add commentary representing his or her professional judgment regarding
70. the listing's value, etc.
71. Shall comments or reviews of the Property by persons other than the displaying
72. broker be displayed with or attached as a link to the listing data of the Property? Yes No
73. **LISTED FOR LEASE:** The Property IS IS NOT currently listed for lease. If IS, the listing broker is
------(Check one.)-----
74. _____ . If IS NOT, Seller MAY MAY NOT list the Property for lease during the
------(Check one.)-----
75. terms of this Contract with another broker.
76. Nothing in this Contract shall prohibit Broker and Seller from entering into a listing agreement for the lease of this
77. Property upon terms acceptable to both parties.

**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

78. Page 3

79. Property located at _____ Green Isle 55338

80. **SELLER'S OBLIGATION:** Seller shall notify Broker of relevant information important to the sale of the Property.
81. Seller shall cooperate with Broker in selling the Property. Seller shall promptly inform Broker about all inquiries Seller
82. receives about the Property. Seller agrees to provide and pay for any inspections and reports required by any
83. governmental authority. Seller agrees to provide unit owners' association documents, if required. Seller shall remain
84. responsible for security, maintenance, utilities, and insurance during the term of this Contract, and for safekeeping,
85. securing and/or concealing any valuable personal property. Seller shall surrender any abstract of title and a copy of any
86. owner's title insurance policy for this Property, if in Seller's possession or control, to buyer or buyer's designated title
87. service provider. Seller shall take all actions necessary to convey marketable title by the date of closing as agreed to in
88. a purchase agreement. Seller shall sign all documents necessary to transfer to buyer marketable title to the Property.
89. Seller has the full legal right to sell the Property.

90. Access to the Property: To facilitate the showing and sale of the Property, Seller authorizes Broker to:

91. 1. access the Property;
92. 2. authorize other brokers and their salespersons, inspectors, appraisers, contractors, and other industry
93. professionals to access the Property at reasonable times and upon reasonable notice; and
94. 3. duplicate keys to facilitate convenient and efficient showings of the Property.

95. Authorizing access means giving Broker permission to allow the above-referenced persons to enter the Property, with
96. or without a licensed salesperson present, disclosing to the other person any security codes necessary to enter the
97. Property, and lending a key to the other person to enter the Property, directly or through a lockbox. Seller agrees to
98. commit no act which might tend to obstruct Broker's performance here. If the Property is occupied by someone other
99. than Seller, Seller shall comply with Minnesota law and any applicable lease provisions of an existing lease and provide
100. tenant with proper notice in advance of any Property showing. Seller understands the prospective buyers and others
101. authorized to access the Property may record the Property by photograph, video, or other medium while accessing
102. the Property.

103. **RECORDING ON THE PROPERTY:** Seller understands that MN Statute 626A.02 specifically prohibits the interception
104. of oral communications without the consent of at least one of the two parties to the communication. Seller should seek
105. appropriate legal advice regarding compliance with this statute if Seller intends to utilize technology that may intercept
106. oral communications between persons other than Seller.

107. **SELLER CONTENT LICENSE:** In the event Seller provides content, including, but not limited to, any photos or videos
108. of the Property ("Seller Content") to Broker, Seller grants to Broker a nonexclusive, perpetual, world-wide, transferable,
109. royalty free license to sub-license (including through multiple tiers), reproduce, distribute, display, perform, and create
110. derivative works of the Seller Content. Seller represents and warrants that Seller has authority to provide Seller Content
111. and Seller Content does not violate any restrictions regarding use including any third-party intellectual property rights
112. or laws. Seller agrees to execute any further documents that are necessary to effect this license.

113. **NOTICE: THE COMPENSATION FOR THE SALE, LEASE, RENTAL, OR MANAGEMENT OF REAL PROPERTY**
114. **SHALL BE DETERMINED BETWEEN EACH INDIVIDUAL BROKER AND THE BROKER'S CLIENT.**

115. **BROKER'S COMPENSATION:**

116. Seller agrees to pay Broker a retainer fee of \$ _____ 0.00 _____ at the commencement of this
117. Contract, which fee should be kept by Broker whether or not Seller sells the Property. The retainer fee will apply
118. toward satisfaction of any obligation to compensate Broker.

119. Seller shall pay Broker, as Broker's compensation, a Broker Commission of \$449, PLUS 6 percent(%)
120. of the selling price, or \$ _____, whichever is greater, if Seller sells or agrees to sell the Property during
121. the term of this Contract.

122. Other: _____

123. _____

**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

124. Page 4

125. Property located at _____ Green Isle 55338
126. In addition, if before this Contract expires Broker presents a buyer who is willing and able to buy the Property at the
127. price and terms required in this Contract, but Seller refuses to sell, Seller shall still pay Broker the same compensation.
128. Seller agrees to pay Broker's compensation whether Broker, Seller, or anyone sells the Property. Seller hereby permits
129. Broker to share part of Broker's compensation with other real estate brokers, including brokers representing only the
130. buyer. Seller agrees to pay Broker's compensation in full upon the happening of any of the following events:
131. 1. the closing of the sale;
132. 2. Seller's refusal to close the sale; or
133. 3. Seller's refusal to sell at the price and terms specified above.
134. If, within 180 days (*not to exceed six (6) months*) after the expiration of this Contract, Seller sells or agrees to sell
135. the Property to anyone who:
136. 1. during this Contract made inquiry of Seller about the Property and Seller did not tell Broker about the inquiry;
137. or
138. 2. during this Contract made an affirmative showing of interest in the Property by responding to an advertisement,
139. or by contacting Broker or the licensee involved, or was physically shown the Property by Broker and whose
140. name and address is on a written list Broker gives to Seller within 72 hours after the expiration of this Contract;
141. then Seller shall still pay Broker the compensation noted here, even if Seller sells the Property without Broker's
142. assistance. Seller understands that Seller does not have to pay Broker's compensation if Seller signs another valid
143. listing contract or facilitator services agreement for this Property after the expiration or cancellation of this Contract,
144. under which Seller is obligated to compensate another licensed real estate broker.
145. To secure the payment of Broker's compensation, Seller hereby assigns to Broker the gross proceeds from the sale
146. of the Property in an amount equal to the compensation due to Broker under this Contract.
147. **COMPENSATION DISCLOSURE:** Broker **SHALL** **SHALL NOT** offer compensation to cooperating brokers.
-----*(Check one.)*-----
148. If **SHALL**, the compensation to cooperating brokers shall be as follows:
149. **2.7** % of the gross sales price or \$ _____, whichever is greater, to cooperating
150. brokers representing buyer.
151. _____ % of the gross sales price or \$ _____, whichever is greater, to cooperating
152. brokers assisting buyer.
153. Other: _____
154. _____
155. **CLOSING SERVICES:**
156. **NOTICE:** THE REAL ESTATE BROKER, LICENSEE REPRESENTING SELLER, OR REAL ESTATE
157. CLOSING AGENT HAS NOT EXPRESSED AND, UNDER APPLICABLE STATE LAW, MAY NOT EXPRESS
158. OPINIONS REGARDING THE LEGAL EFFECT OF THE CLOSING DOCUMENTS OR OF THE CLOSING
159. ITSELF.
160. After a purchase agreement for the Property is signed, arrangements must be made to close the transaction. Seller
161. understands that no one can require Seller to use a particular person in connection with a real estate closing and that
162. Seller may arrange for a qualified closing agent or Seller's attorney to conduct the closing.
163. Seller's choice for closing services: (*Check one.*)
164. Seller directs Broker to arrange for a qualified closing agent to conduct the closing.
165. Seller shall arrange for a qualified closing agent or Seller's attorney to conduct the closing.
166. _____
(Seller's Initials) (Seller's Initials)

**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

167. Page 5

Green Isle

55338

168. Property located at _____
169. **ADDITIONAL COSTS:** Seller acknowledges that Seller may be required to pay certain closing costs, which may effectively reduce the proceeds from the sale.
171. Seller understands that mortgage financing services are usually paid for by buyer; however, certain insured government loans may require Seller to pay a portion of the fees for the mortgage loan. Seller understands that Seller shall not be required to pay the financing fees on any mortgage without giving Seller's written consent.
- 172.
- 173.
174. **FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT ("FIRPTA"):** Section 1445 of the Internal Revenue Code provides that a transferee ("Buyer") of a United States real property interest must be notified in writing and must withhold tax from the transferor ("Seller") if the transferor ("Seller") is a foreign person, provided there are no applicable exceptions from FIRPTA withholding.
- 175.
- 176.
- 177.
178. Seller represents and warrants that Seller IS IS NOT a foreign person (i.e., a non-resident alien individual, foreign corporation, foreign partnership, foreign trust, or foreign estate) for purposes of income taxation. -----*(Check one.)*-----
- 179.
180. Due to the complexity and potential risks of failing to comply with FIRPTA, Seller should **seek appropriate legal and tax advice regarding FIRPTA compliance, as Broker will be unable to confirm whether Seller is a foreign person or whether the withholding requirements of FIRPTA apply.**
- 181.
- 182.
183. **WARRANTY:** There are warranty programs available for some properties which warrant the performance of certain components of a property, which warranty programs Seller may wish to investigate prior to the sale of the Property.
- 184.

185. **AGENCY REPRESENTATION:** If a buyer represented by Broker wishes to buy the Seller's Property, a dual agency will be created. This means that Broker will represent both the Seller and the buyer, and owe the same duties to the buyer that Broker owes to the Seller. This conflict of interest will prohibit Broker from advocating exclusively on the Seller's behalf. Dual agency will limit the level of representation Broker can provide. If a dual agency should arise, the Seller will need to agree that confidential information about price, terms, and motivation will still be kept confidential unless the Seller instructs Broker in writing to disclose specific information about the Seller. All other information will be shared. Broker cannot act as a dual agent unless both the Seller and the buyer agree to it. By agreeing to a possible dual agency, the Seller will be giving up the right to exclusive representation in an in-house transaction. However, if the Seller should decide not to agree to a possible dual agency, and the Seller wants Broker to represent the Seller, the Seller may give up the opportunity to sell the Property to buyers represented by Broker.

195. Seller's Instructions to Broker:

196. Having read and understood this information about dual agency, Seller now instructs Broker as follows:

197. Seller will agree to a dual agency representation and will consider offers made by buyers represented by Broker.
- 198.
199. Seller will not agree to a dual agency representation and will not consider offers made by buyers represented by Broker.
- 200.

201. Real Estate Company Name: _____

202. Seller: _____

203. By: _____ Seller: _____
(Licensee)

204. Date: _____

**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

205. Page 6

Green Isle

55338

206. Property located at _____
207. **OTHER POTENTIAL SELLERS:** Seller understands that Broker may list other properties during the term of this
208. Contract. Seller consents to Broker representing or assisting such other potential sellers before, during, and after the
209. expiration of this Contract.
210. **PREVIOUS AGENCY RELATIONSHIPS:** Broker, or licensee representing Seller, may have had a previous agency
211. relationship with a potential buyer of Seller's Property. Seller acknowledges that Seller's Broker, or licensee representing
212. Seller, is legally required to keep information regarding the ultimate price and terms the buyer would accept and the
213. motivation for buying confidential, if known.
214. **TERMINATION OF FIDUCIARY DUTIES:** Broker's fiduciary duties, except the duty of confidentiality, terminate upon
215. the successful closing of the Property(ies) specified in this Contract or expiration or cancellation of this Contract,
216. whichever occurs first.
217. **INDEMNIFICATION:** Broker will rely on the accuracy of the information Seller provides to Broker. Seller agrees
218. to indemnify and hold harmless Broker from and against any and all claims, liability, damage, or loss arising from any
219. misrepresentation, misstatement, omission of fact, or breach of a promise by Seller. Seller agrees to indemnify and hold
220. harmless Broker from any and all claims or liability related to damage or loss to the Property or its contents, or any
221. injury to persons in connection with the marketing of the Property. Indemnification by Seller shall not apply if the
222. damage, loss, or injury is the result of the gross negligence or willful misconduct of the Broker.
223. **FAIR HOUSING NOTICE:** Seller understands that Seller shall not refuse to sell or discriminate in the terms, conditions,
224. or privileges of sale, to any person due to his/her race, color, creed, religion, national origin, sex, marital status, status
225. with regard to public assistance, handicap (whether physical or mental), sexual orientation, or family status. Seller
226. understands further that local ordinances may include other protected classes.
227. **ADDITIONAL NOTICES AND TERMS:** As of this date Seller has not received notices from any municipality,
228. government agency, or unit owners' association about the Property that Seller has not informed Broker about in writing.
229. Seller agrees to promptly inform Broker, in writing, of any notices of such type that Seller receives during the term of
230. this Contract.
231. This shall serve as Seller's written notice granting Broker permission to obtain mortgage information (e.g., mortgage
232. balance, interest rate, payoff, and/or assumption figures) regarding any existing financing on the Property. A copy of
233. this document shall be as valid as the original.
234. **ENTIRE AGREEMENT:** This Contract and all addenda and amendments signed by the parties shall constitute the
235. entire agreement between Seller and Broker. Any other written or oral communication between Seller and Broker,
236. including, but not limited to, e-mails, text messages, or other electronic communications are not part of this Contract.
237. This Contract can be modified or canceled only in writing signed by Seller and Broker or by operation of law. All
238. monetary sums are deemed to be United States currency for purposes of this Contract.
239. **ELECTRONIC SIGNATURES:** The parties agree the electronic signature of any party on any document related to this
240. transaction constitute valid, binding signatures.
241. **CONSENT FOR COMMUNICATION:** Seller authorizes Broker and its representatives to contact Seller by mail, phone,
242. fax, e-mail, text message or other means of communication during the term of this Contract and anytime thereafter.

MN:LC:ERS-6 (8/20)

**LISTING CONTRACT:
EXCLUSIVE RIGHT TO SELL**

243. Page 7

244. Property located at _____ **Green Isle** _____ **55338** _____

245. **OTHER:** _____

246. _____

247. _____

248. BROKER

SELLER

249. **ACCEPTED BY:** _____
(Real Estate Company Name)

ACCEPTED BY: _____
(Seller's Signature)

250. **By:** _____
(Licensee's Signature)

(Seller's Printed Name)

251. _____
(Licensee's Printed Name)

(Date)

252. _____
(Date)

(Marital Status)

253. _____
(Address)

(Address)

254. _____
(City/State/Zip)

(City/State/Zip)

255. _____
(Phone)

(Phone)

256. _____
(E-Mail Address)

(E-Mail Address)

257.

SELLER

258.

ACCEPTED BY: _____
(Seller's Signature)

259.

(Seller's Printed Name)

260.

(Date)

261.

(Marital Status)

262.

(Address)

263.

(City/State/Zip)

264.

(Phone)

265.

(E-Mail Address)

266.

**THIS IS A LEGALLY BINDING CONTRACT BETWEEN SELLER AND BROKER.
IF YOU DESIRE LEGAL OR TAX ADVICE, CONSULT AN APPROPRIATE PROFESSIONAL.**

267.

1. Seller _____ Date Prepared _____
 2. Property Address _____ Phone _____
 3. Selling Price _____
 Commission (enter %) \$ 49,900.00 - \$ -
 _____ 6 _____ 6 _____ 6

Existing Financing:

4. Present First Mortgage (prin. balance) _____
 5. Interest Adjustment (one month interest) _____
 6. Present Second Mortgage (C/D, Equity) _____
 7. Interest Adjustment (one month interest) _____
 8. Prepayment penalty, misc. fees (2% of prin.bal) _____

City, County & Government Fees:

9. City Inspection Report (Truth In Housing) _____
 10. Real estate taxes (enter amount for year) _____
 _____ # Mos - Prorated Taxes \$ - \$ - \$ -
 11. Special Assessments Levied (per purchase agreement, pay off balance) _____
 12. Special Assessments Certified (per purchase agreement, pro-rate) _____
 13. Special Assessments Pending (per purchase agreement, 11/2 times in escrow) _____
 14. Lien Release Fees (\$46/document) \$ _____ \$ _____ \$ _____
 15. State Deed Tax (\$3.30/thousand) \$ 169.66 - \$ 0.00 - \$ 0.00 -
 (\$3.40/thousand in Hennepin & Ramsey)
 16. Conservation Fee (\$5.00 in metro) \$ 5.00 - \$ 5.00 - \$ 5.00 -

Homeowners Association Fees:

17. Resale Disclosure Documents _____
 18. Dues Current Letter (\$100-200) _____
 19. Dues payable at closing (prorated) _____

Real Estate Commissions:

20. Total Commission (per listing contract) \$ 2,994.00 - \$ - \$ -
 21. Broker Commission (\$ 449.00) \$ 449.00 \$ 449.00 \$ 449.00
 22. Selling Bonus _____

Other Expenses:

23. Home Warranty _____
 24. Seller Paid Closing Costs _____
 25. Misc. Buyer Financing Fees _____
 charged to Seller on FHA & DVA loans
 26. Other Expense _____
 27. Other Expense _____

Title Fees:

28. Settlement Fee (\$410) \$ 410.00 \$ 410.00 \$ 410.00
 29. Title Search, Abstract Update (\$195-350) BUYER FEE** _____
 30. Title Exam (\$150-170) BUYER FEE** _____
 (if appl., charge if OP is evidence)
 31. Assessment Search (\$35-50) BUYER FEE** _____
 32. Recording Service Fee (\$25-30/document) \$ 92.00 \$ 92.00 \$ 92.00
 33. Payoff Handling (\$25-30/document) \$ _____ \$ _____ \$ _____

Totals:

34. Estimated Selling Expenses (lines 4-33) \$ 4,119.66 \$ 956.00 \$ 956.00
 35. Estimated Equity to Seller (line 3 less line 34) \$ 45,780.34 \$ -956.00 \$ -956.00
 36. Less New Contract for Deed to Seller _____
 37. Cash To or From Seller 45,780.34 -956.00 -956.00

** These BUYER FEES are only Buyer fees when a purchase agreement dated Sept 2010 or later is used.

Seller(s) acknowledge(s) receipt of a copy of this Seller's Estimated Selling Expense and understand(s) the figures are based upon those available this date and may not be totally accurate or complete as of date of closing and no representation is made as to their accuracy or completeness.

 Seller Signature

 Date

 Seller Signature

 Date